

# *The Challenger*

SPRING 2026



KENTUCKY  
**S**CHOOL  
**N**UTRITION  
**A**SSOCIATION

A KENTUCKY SCHOOL  
NUTRITION  
ASSOCIATION  
PUBLICATION

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# President's Letter

As this school year comes to a close, so does my term serving as President of the Kentucky School Nutrition Association. It is hard to put into words what this experience has meant to me. Serving this organization and representing such an incredible group of professionals has truly been one of the greatest honors of my career.

Over the past year, I have had the opportunity to witness firsthand the passion, dedication, and heart that exists in school nutrition programs across Kentucky. Every day, our members work tirelessly to ensure students are fed, cared for, and supported. Whether serving breakfast before the first bell, creating innovative menus, mentoring staff, or advocating for our profession, you continue to make a difference in the lives of children every day. I am incredibly proud of what KSNA has accomplished together this year. From professional development opportunities and conferences to celebrating achievements within our schools and communities, our association continues to grow stronger because of the involvement and commitment of our members. Thank you for the countless hours you devote not only to your local programs but also to supporting this organization and one another.

As I reflect on my time as president, I am especially grateful for the friendships, encouragement, and support I have received along the way. Leadership is never a journey taken alone, and I have been fortunate to work alongside an amazing board, dedicated committee members, industry partners, and passionate school nutrition professionals from every corner of the state.

While this may be my final President's Letter, my support and love for KSNA will certainly continue. I am excited for the future of our association and confident that our members will continue to lead with compassion, innovation, and excellence.

Thank you for the privilege of serving as your president. I will always cherish this experience and the memories we have made together.

Wishing each of you a restful summer and continued success in the year ahead.

With gratitude,  
Stephanie Utley

President, Kentucky School Nutrition Association



# Who We Are

The Kentucky School Nutrition Association (KSNA) is a professional organization of school nutrition professionals across the state. Our mission: to support, educate, and advocate for child nutrition programs that nourish Kentucky students.

## KSNA Executive Committee



Amy Chappell,  
Executive Director



Stephanie Utley,  
KSNA President



Jennifer Wheeler,  
KSNA President-Elect



Todd Crumbacker,  
KSNA Vice-President



Anna Lusk,  
Secretary/Treasurer



Christy Pritchett,  
KSNA Admin Chair



April Fulkerson,  
KSNA Manager's Chair

# EXECUTIVE BOARD



*Public Policy Chair*  
**Leah Feagin**



*Resolutions & Bylaw Chair*  
**Billy Anthony**



*Membership Services Chair*  
**April Fulkerson**



*Communications Chair/Awards Liaison*  
**Jessica Conner**



*Industry Relations Chair/Education Chair*  
**Lena Reese**



**LeeAnn Conner**



*FNS Ambassador/Chapter Pres. Rep.*  
**Connie Beth Fillman**



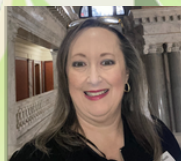
*Past President/Nominations*  
**Michelle Coker**



*Region 1 Director*  
**Shane Bosaw**



*Region 2 Director*  
**Josey Crew**



*Region 3 Director*  
**Shawnalee Smith**



*Region 4 Director*  
**Dani Perkins**



*Region 5 Director/Certificate Appointee*  
**Lena Reese**



*Region 6 Director*  
**Jennifer Muncy**



*Industry Advisory Chair*  
**Sam Stables**



*Region 1 Director Co-Chair*  
**Christy Pritchett**



*Region 2 Director Co-Chair*  
**Michelle Ball**



*Region 3 Director Co-Chair*  
**Alicia Arnett**



*Region 4 Director Co-Chair*  
**Toni Jackson**

**VACANT**

*Region 5 Director Co-Chair*  
**Vacant**



*Region 6 Director Co-Chair*  
**Wendy Young**

**VACANT**

*Industry Advisory Co-Chair*  
**Vacant**



KENTUCKY  
SCHOOL  
NUTRITION  
ASSOCIATION

Feeding Bodies. Fueling Minds.™

# Budget

Kentucky School Nutrition Association  
 Budget Overview  
 August 1, 2025 - July 31, 2026

|                                  | Exec Board | Executive Director | TCNAA (board supplies, etc.) | Admin Conference | ANC - SMA Annual Conference | Board Orientation | Kentucky LAC    | KSNAA Leadership Academy | LAC              | Manager Conference | National Leadership Conference | SNC - SMA Industry Conference | Summer/Ann (un) Conference | TOTAL                 |
|----------------------------------|------------|--------------------|------------------------------|------------------|-----------------------------|-------------------|-----------------|--------------------------|------------------|--------------------|--------------------------------|-------------------------------|----------------------------|-----------------------|
| <b>Revenue</b>                   |            |                    |                              |                  |                             |                   |                 |                          |                  |                    |                                |                               |                            |                       |
| Chapter Dues                     |            |                    | 50.00                        |                  |                             |                   |                 |                          |                  |                    |                                |                               |                            | 50.00                 |
| Industry Partner Membership Dues |            |                    | 225,000.00                   |                  |                             |                   |                 |                          |                  |                    |                                |                               |                            | 225,000.00            |
| Registration Fees                |            |                    | 26,000.00                    | 36,000.00        |                             |                   |                 |                          |                  | 27,000.00          |                                |                               | 150,000.00                 | 212,000.00            |
| <b>Expenses</b>                  |            |                    |                              |                  |                             |                   |                 |                          |                  |                    |                                |                               |                            |                       |
| Audio Visual Rentals             |            |                    |                              | 25,000.00        |                             |                   |                 |                          |                  | 6,000.00           |                                |                               |                            | 91,000.00             |
| Awards                           |            |                    |                              |                  |                             |                   |                 |                          |                  |                    |                                |                               |                            | 500.00                |
| Bank Fees                        |            |                    | 11,000.00                    |                  |                             |                   |                 |                          |                  |                    |                                |                               |                            | 11,000.00             |
| Contract Services                |            |                    |                              | 500.00           |                             |                   |                 |                          |                  | 300.00             |                                |                               |                            | 2,800.00              |
| Decorations                      |            |                    |                              | 300.00           |                             |                   |                 |                          |                  | 500.00             |                                |                               |                            | 800.00                |
| Door Prizes                      |            |                    |                              |                  |                             |                   |                 |                          |                  |                    |                                |                               |                            | 7,800.00              |
| Entertainment                    |            |                    |                              |                  |                             |                   |                 |                          |                  |                    |                                |                               |                            | 38,160.00             |
| Executive Director               |            | 28,160.00          |                              |                  |                             |                   |                 |                          |                  |                    |                                |                               |                            | 1,800.00              |
| Gifts                            |            |                    |                              | 200.00           |                             |                   |                 |                          | 200.00           |                    |                                |                               |                            | 9,000.00              |
| Insurance and Bond               |            |                    | 9,000.00                     |                  |                             |                   |                 |                          |                  |                    |                                |                               |                            | 128,900.00            |
| Meals                            |            |                    | 800.00                       | 36,000.00        |                             |                   |                 |                          | 1,400.00         | 12,000.00          | 1,000.00                       |                               |                            | 100.00                |
| Multi Service Fees               |            |                    | 100.00                       |                  |                             |                   |                 |                          |                  |                    |                                |                               |                            | 2,000.00              |
| Office Supplies                  |            | 300.00             |                              | 35.00            |                             |                   |                 |                          | 100.00           | 200.00             |                                |                               |                            | 6,950.00              |
| Professional Fees                |            | 100.00             |                              | 1,250.00         |                             |                   |                 |                          |                  |                    |                                |                               |                            | 15,000.00             |
| Registrations                    |            |                    | 4,500.00                     |                  | 3,000.00                    |                   |                 |                          |                  |                    | 3,500.00                       | 2,500.00                      |                            | 1,300.00              |
| Rental Expenses                  |            |                    |                              | 1,300.00         |                             |                   |                 |                          |                  |                    |                                |                               |                            | 41,000.00             |
| Room Rental                      |            |                    |                              |                  |                             |                   |                 |                          |                  |                    |                                |                               |                            | 0.00                  |
| Scholarships                     |            |                    |                              |                  |                             |                   | 1,000.00        |                          |                  |                    |                                |                               |                            | 2,000.00              |
| SNA New Membership Fees          |            |                    |                              |                  |                             |                   |                 |                          |                  |                    |                                |                               |                            | 8,000.00              |
| SNA March                        |            |                    |                              |                  |                             |                   |                 |                          |                  | 4,300.00           |                                |                               |                            | 17,300.00             |
| Speaker                          |            |                    |                              | 5,000.00         |                             |                   |                 |                          |                  |                    |                                |                               |                            | 15,000.00             |
| Technology Subscriptions         |            |                    |                              |                  |                             |                   |                 |                          |                  |                    |                                |                               |                            | 61,500.00             |
| Travel                           |            |                    |                              | 1,500.00         | 15,000.00                   | 5,000.00          |                 |                          | 25,000.00        | 1,500.00           | 8,000.00                       | 3,500.00                      | 1,000.00                   | 150,000.00            |
| <b>TOTAL</b>                     |            |                    | <b>\$ 44,900.00</b>          | <b>69,795.00</b> | <b>18,000.00</b>            | <b>8,000.00</b>   | <b>1,300.00</b> |                          | <b>33,300.00</b> | <b>24,800.00</b>   | <b>12,500.00</b>               | <b>6,000.00</b>               | <b>196,100.00</b>          | <b>\$ 456,745.00</b>  |
|                                  |            |                    |                              |                  |                             |                   |                 |                          |                  |                    |                                |                               |                            | <b>Total Expenses</b> |
|                                  |            |                    |                              |                  |                             |                   |                 |                          |                  |                    |                                |                               |                            | <b>\$ 456,745.00</b>  |

date to be approved 7.30.25: date approved by board **July 30, 2025**



Dr. Robbie Fletcher  
Commissioner of Education

KENTUCKY DEPARTMENT OF EDUCATION  
300 Sower Boulevard · Frankfort, Kentucky 40601  
Phone: (502) 564-3141 · [www.education.ky.gov](http://www.education.ky.gov)

June 2026

Child Nutrition Professionals,

I hope the year has been a productive one and that you are looking forward to an enjoyable summer. As school year 25-26 ends, it is an exciting time to look back and reflect on this year's accomplishments.

SCN has distributed over \$400 million to School Meal Program sponsors this school year. These funds are used to provide vitally important, nutritious meals for our Kentucky students. They also flow back into our communities through local purchasing, providing opportunities for local producers to share their work while nourishing and educating the next generation. Although we know your work can be challenging, your spirit of dedication and positivity in making the program successful is seen, appreciated, and valued.

SCN is committed to doing everything we can to support your efforts. This includes identifying areas to ease, eliminate, or reduce administrative burden whenever possible, as well as increasing training and support. For school year 26-27, SCN has introduced expanded options for production records (including electronic formats) and launched community recipe sharing through Mosaic Back of House. We have streamlined the process for requesting non-congregate waivers to now include a pre-approval process. Finally, we are excited to offer various in-person training topics that will continue through fall 2026 and provide additional technical assistance in resource management (specifically monitoring and understanding the nonprofit school food service account), increasing webinar opportunities for learning and feedback, and sharing new data you can use to better your program. We encourage you to provide feedback on ways we can continue to improve and meet your needs because working together will make our program stronger.

I know your work does not end in the summer, with many of you operating summer meal programs. However, I hope you can take a break to enjoy some well-deserved time off with friends and family. Thank you for your continued partnership.

Sincerely,

A handwritten signature in cursive script that reads "Lauren E. Moore".

Lauren E. Moore, Director  
Division of School and Community Nutrition

# From the Desk of KDA

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## KY Senate Bill 5 (SB5)

SB5 allows Kentucky school districts participating in USDA Child Nutrition programs greater flexibility in directly purchasing Kentucky-grown agricultural products without being subject to certain state competitive bidding laws – while still complying with all federal requirements. In some cases, the flexibility allows local farmers to compete with large conglomerates by allowing school food purchases to award contracts when the district considers the price reasonable based on prior experience, purchase history, or other relevant information.

Under SB5, the competitive bid requirement could be lifted for districts seeking to award food purchases below \$350,000. The change only applies to Kentucky-grown agricultural products – products grown, raised, or produced in Kentucky – and when the schools are participating in USDA Child Nutrition Programs. But it doesn't exempt districts from other federal or local procurement rules.

## 2<sup>nd</sup> Annual Farm to School Stars Recognition Program

Kentucky school districts committed to purchasing food from Kentucky farmers are once again eligible for the Kentucky Department of Agriculture's (KDA) Farm to School Stars Recognition Program. The program awards the top three school districts that demonstrate a commitment to increase their food purchases directly from farmers.

"Kentucky farmers grow some of the best food in the nation, and our schools play a vital role in getting that food onto the plates of our students," Kentucky Commissioner of Agriculture Jonathan Shell said.

"When schools buy local, our students, our farmers, and our communities all benefit."

By increasing purchases of locally grown produce and proteins, participating districts help strengthen farm income while improving the quality and freshness of school meals.

The Farm to School Stars Recognition Program highlights districts that achieve the highest percentage of Kentucky grown or Kentucky raised products in their breakfast and lunch programs. To qualify, districts must participate in the USDA National School Lunch Program (NSLP). Only breakfast and lunch meals will be evaluated for award consideration. KDA will announce the winning districts during Farm to School Month in October. Incentive awards, which are paid through Ag Tag funds, include:

- First place: \$10,000
- Second place: \$8,000
- Third place: \$6,000

Districts must use award funds to purchase local foods during the following school year. Districts that receive an award are not eligible to participate again the next year.

Applications are due to KDA by July 31, 2026. Rules and application materials are available at: [kyagr.com/consumer/documents/FD\\_FS\\_KDA\\_Star\\_Recognition\\_Application.pdf](http://kyagr.com/consumer/documents/FD_FS_KDA_Star_Recognition_Application.pdf).

# Managers Conference 2025

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# Managers Conference 2025



# LAC in Washington, DC



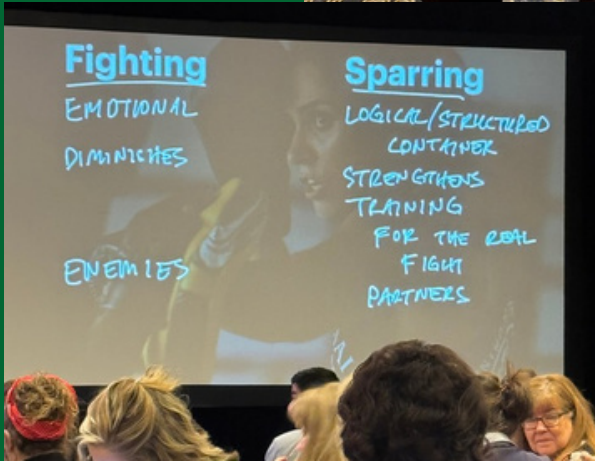
# LAC in Washington, DC



# Kentucky LAC



# National Leadership Conference



# Upcoming Events

6/17/26-6/19/26

KSNA Annual Conference in  
Lexington, KY



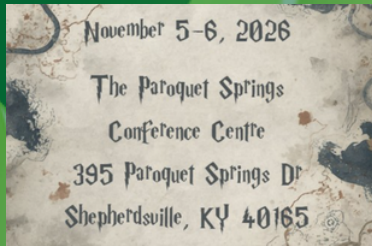
9/9/26-9/11/26

KSNA Admin Conference in  
Louisville, KY



11/5/26-11/6/26

KSNA Manager's Conference  
in Shepherdsville, KY



1/10/27-1/12/27

SNA School Nutrition  
Industry Conference in  
Tampa, FL

3/7/27-3/9/27  
SNA Legislative Action  
Conference in  
Washington, DC

7/12/26-7/14/26

SNA's Annual  
National Conference  
in Charlotte, NC

10/12/26-10/16/26  
National School Lunch  
Week



12/1/26-12/4/26  
KDA Conference in Bowling  
Green, KY

3/1/27-3/5/27  
National School Breakfast  
Week

# Annual Conference

June 17-19, 2026

Central Bank Center

430 West Vine St, Lexington, KY



## KSNA Annual CONFERENCE HIGHLIGHTS

### GENERAL SESSIONS

- Opening General Session & Keynote Speaker
- Second General Session: Promoting Your Program
- Third General Session: Keynote Speaker
- Closing General Session

### NETWORKING OPPORTUNITIES

- Industry Food & Trade Show
- Industry & Directors Reception
- President's Dinner & Awards Program

- ✓ Stay current with USDA, KDE & KDA requirements
- ✓ Gain practical, job-ready strategies
- ✓ Strengthen leadership and team performance

**Earn CEUs!**



**June 17th**

8am - 4pm  
Directors Reception 5 - 7pm



**June 18th**

8am - 4pm  
President's Dinner 6 - 9pm



**June 19th**

8am - 12pm

### PROFESSIONAL DEVELOPMENT HIGHLIGHTS



#### OPERATIONS & PROGRAM MANAGEMENT

- USDA Food Buying Guide
- Understanding NSLP & SBP Meal Patterns
- CN Budgets & Indirect Costs
- Production Records & Administrative Reviews



#### LEADERSHIP & STAFF DEVELOPMENT

- Leadership Academy: Growing Leaders from Within
- Building Trust with Staff
- Team Building & Workplace Culture
- Building Relationships with Teachers & Principals



#### EFFICIENCY & EQUIPMENT & INNOVATION

- Meals Per Labor Hour
- Kitchen Organization & Equipment Care



#### TECHNOLOGY & RESOURCES

- Google Sites (Beginner & Working Sessions)
- Social Media Strategy: Engaging Your School Community
- Recipes, Tools & Ordering Systems



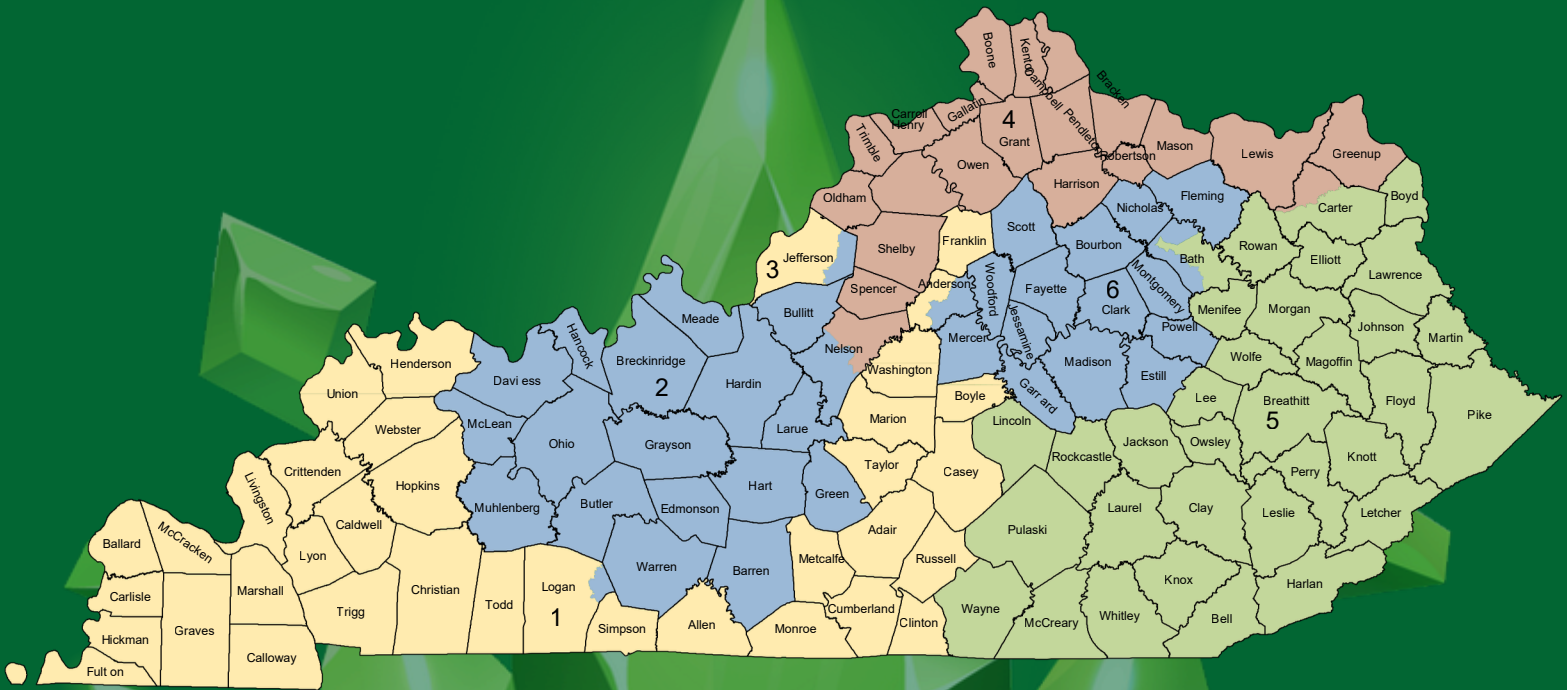
#### SUSTAINABILITY & LOCAL FOODS

- Farm to School & Local Procurement
- Incorporating Global Recipes & Composting Practices
- Sustainability Best Practices

# Regional Map

## Kentucky Congressional Districts

Congressional Plan (C1278B01) became law January 20, 2022, with enactment of Senate Bill 3.



GIS@lrc.ky.gov

# Region 1 News

## Henderson County

Thu, May 21, 2026 at 09:40 AM

### ☀️ Summer Meal Kickoff Event! ☀️

Join the Henderson County Schools Child Nutrition Department today at North Middle School as we kick off our Summer Meals Program!

11:00 AM - 1:00 PM

Come out and help us celebrate the start of summer meals while learning more about the program



HENDERSON COUNTY  
USDA | SUN  
SUMMER NUTRITION PROGRAMS FOR KIDS

**KICKOFF**  
JOIN US FOR A FUN-FILLED DAY!

**MAY 21<sup>ST</sup>** | **NMS FOOTBALL FIELD**  
**11:00 AM - 1:00 PM**

**MENU**

- HAMBURGER OR HOT DOG
- CHIP
- VEGETABLE
- FRUIT
- MILK OR JUICE

Meals will be provided to kids 18 and under at no cost.

Adult meals for those bringing students are \$5.00 each.

Meals must be consumed on-site, students must be present at the time of meal pick-up.



# Region 1 News

## Henderson County



# Region 1 News

## Marion County



# Region 1 News

## Russell County



Russell County School Nutrition

May 13 at 8:30 AM · 🌐



🍓 Fresh, local, and delicious! We are excited to serve fresh, local strawberries tomorrow from Wilson's Cedar Point Farm in partnership with Vaughn's Green River Valley Farm Products!

We are proud to support these Kentucky farmers through our Farm to School efforts and the Kentucky Proud program. Providing students with fresh, locally grown foods helps strengthen our communities while giving students healthy, high-quality choices they can enjoy.

Thank you to our local farm partners for helping bring the taste of Kentucky straight to our cafeterias! ❤️🍓🌱 See less



# Region 1 News

## Washington County



Students at WCES/WCMS received a special visit from the Easter Bunny and Easter Egg (Ann Hale, Manager; Stella Hall, Cook) that brought smiles, excitement and holiday cheer

FFA students, Kelly Beef Company and local beef patties pics —All students were excited to have our annual end of year cookout. We are proud to support a local farm, Kelly Beef Company in Washington County, with the purchase of beef patties. FFA students helped by managing the grill at each location.



One of the many delicious breakfast options prepared for students during National School Breakfast Week

In celebration of School Lunch Hero Day, our amazing staff wore new shirts to mark the occasion. Every day—not just today—they work hard, show kindness, and care deeply for our students!

# Region 1 News

## Clinton County



# Region 2 News

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## Elizabethtown Independent



# Region 2 News

## Hardin County



# Region 2 News

## Hardin County



# Region 2 News

## LaRue County



# Region 2 News

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## LaRue County



# Region 3 News

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## Jefferson County

Region 3 has had an exciting and energetic second half of the school year filled with celebrations, student engagement, breakfast promotions, and culinary adventures!

Written By: Shawnalee Smith, KSNA Region 3 Director

Students and staff across the district explored flavors from around the world as cafeterias featured globally inspired menu items including Chickpea Masala, Green Chile & Cheese Tamales, Spaghetti Bolognese made with pea-based protein, Bean & Cheese Pupusas, Steamed Vegetable Dumplings, Spicy Fish Wedges with Creamy Coleslaw, and sweet Plantains. These exciting offerings encouraged students to step outside their comfort zones, and several quickly became new favorites!

**Green Chile & Cheese Tamales**



**Spicy fish Wedges with Creamy Coleslaw**



# Region 3 News

## Jefferson County

One of the most exciting highlights of the spring semester was our highly competitive “Tray of the Year” contest! Students showcased their creativity and school meal pride with more than 400 tray entries submitted from across the district. After fierce competition, Gutermuth Elementary School earned first place, Blue Lick Elementary School captured second place, and Slaughter Elementary School took home third place honors. The contest generated tremendous excitement, creativity, and student engagement throughout Region 3.

1st Place Gutermuth ES



2nd Place Blue Lick ES



3rd Place Slaughter ES



# Region 3 News

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## Jefferson County

Our LouChew food truck has also been on the move all spring long serving reimbursable meals at school chow wagon events, field days, and outdoor celebrations. Students love enjoying meals outside in the sunshine, meeting Chef Chris, and experiencing the fun atmosphere the food truck brings to each event. With mobile point-of-sale tablets onboard, service is quick, interactive, and student-friendly.



Breakfast has remained a major focus this semester as schools worked hard to increase participation and make mornings more exciting for students. One of the biggest hits was the introduction of Frazil, a colorful slushie made from 100% fruit juice, at several secondary schools. The refreshing beverage has created a buzz around school breakfast, and participation is already up by 3%!



# Region 3 News

## Jefferson County

Region 3 proudly kicked off National School Breakfast Week at Sanders Elementary with a festive themed celebration planned by dietetic intern Bri Horan. The event featured lucky trays, breakfast sampling, princesses, dragons, decorations, and plenty of school spirit. Melissa, the Café Coordinator, and her staff created an unforgettable experience for students and families.

**GUTERMUTH SCHOOL LUNCH HEROES!**  
Theme Meal Project

Our dietetic intern, Catherine Pawlak, collaborated with Andrea and the Gutermuth team to finalize her themed meal project. To pay tribute to our School Lunch Heroes, Catherine donned a Wonder Woman costume, adding a playful spirit to the day. The Gutermuth staff also did an **\*\*AMAZING\*\*** job, contributing to the fun by adopting Super Hero names, wearing costumes, and organizing numerous lucky trays throughout the day.



The image block contains three photographs. The left photo shows a table with several colorful 'lucky trays' of food. The middle photo shows a group of staff members wearing superhero costumes, including one in a Wonder Woman costume. The right photo shows a woman in a Wonder Woman costume standing in front of a decorated backdrop.

Secondary schools also competed in the “Breakfast is Legit” contest to boost breakfast participation. Congratulations to Johnson Middle School and the Academy at Shawnee for earning top honors and celebrating their success with prizes and recognition!



Academy at Shawnee Winners



Two promotional posters for breakfast. The left poster is titled 'BREAKFAST IS LEGIT!' and features images of waffles, cereal, and a milk carton. The right poster is titled 'STAY LEGIT! FUEL UP FIRST!' and features a lightning bolt icon and a list of benefits: 'More Energy!', 'Better Focus!', 'Boosted Mood', and 'Fuel For Activities'. Both posters include the hashtag #SLAYTHEDAY and the logo for 'FOOD 2 WORKS'.

# Region 3 News

## Jefferson County

During School Lunch Hero Week, JCPS proudly celebrated the nearly 900 hardworking nutrition professionals who help make every meal possible. From cafeteria teams and warehouse staff to drivers and managers, these dedicated employees play a critical role in supporting student health, learning, and success every single day. UK Dietetic Intern Catherine Pawlack also joined in the celebration, helping recognize and honor the incredible work of our nutrition teams. Our UK Dietetic Interns continue to bring tremendous energy, creativity, enthusiasm, and fresh ideas to the department. Their passion for school nutrition, student engagement, and wellness initiatives adds fun and excitement to our programs while making a meaningful impact on students and staff alike.

Our Super Heroes from the Nutrition Service Center



Some of our Great Support Staff at CBY



Lassiter MS



Slaughter ES



Kerrick ES



Echo Trail MS



As the school year winds down, many staff members are preparing for a well-deserved summer break while others are gearing up for another successful Summer Feeding Program. Region 3 is excited to serve students all summer long through 65 school sites, 40 mobile route stops, 7 community partner locations, and 3 bulk meal pick-up locations. It is a different pace, but one that continues to make a meaningful impact on the children and families we serve.

# Region 4 News

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## Boone County

**Boone Co.**

We celebrated national school lunch hero day and Ballyshannon middle school got their own shirts made!

Our intern from UK created a space theme meal complete with galaxy grapes and astro applesauce.

We've promoted some scratch made recipes like old school chicken noodle soup and new school homemade icing for donuts.

# Region 4 News

## Grant County

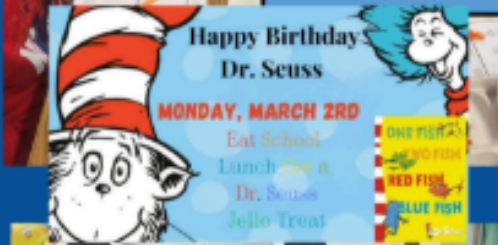


# Region 4 News

## Grant County



S N A C Groups working on menus for next school year



# Region 6 News

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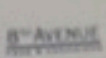
## Clark County

Clark County Public Schools received a grant from the KY Sheep and Goat council. Lamb was purchased locally from Rickett's Farm and Forest. The high school students were served lamb nachos and the preschool students had lamb sloppy joes. It was fun to offer something different and the students really enjoyed it!

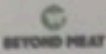


# Industry Partners

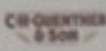
| <b>Partner Level Opportunities</b> | <b>Platinum<br/>\$2,500</b> | <b>Gold<br/>\$1,950</b> | <b>Silver<br/>\$1,200</b> |
|------------------------------------|-----------------------------|-------------------------|---------------------------|
| All Manufactures                   | √                           | √                       | √                         |
| Partnership provides 1             | √                           | √                       | √                         |
| Partnership provides Free          | 2 Free                      | 1 Free                  | 1 Free                    |
| Annual Conference                  | First Prior                 | Second                  | Third Priority            |
| Additional Conference              | √                           | √                       |                           |
| Annual Conference                  | √                           | √                       |                           |
| Free Color Digital Ad in           | √                           | √                       | √                         |
| Free Color Digital Ad in           | Full Page                   | Half Page               |                           |
| Invitation to attend KY LAC        | √                           |                         |                           |
| Bi-Annual E Blast                  | √                           |                         |                           |
| Opportunity to Serve in an         | √                           | √                       |                           |
| Attendee List Distributed          | √                           |                         |                           |
| Electronic School                  | √                           | √                       |                           |
| Company Information on             | Contact Info, Logo & Link   |                         |                           |
| Opportunity to send                | √                           |                         |                           |
| Opportunity to participate in a    | 2 Free                      |                         |                           |
| Opportunity to participate in      | 2 Free                      | 1 Free                  |                           |



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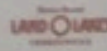
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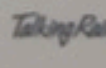
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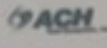
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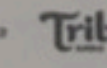
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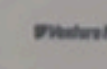
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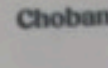
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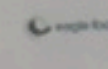
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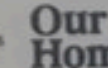
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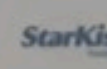
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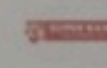
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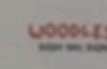
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Data Source: Circana - NPD SupplyTrack | Data Date: Ending April 2024

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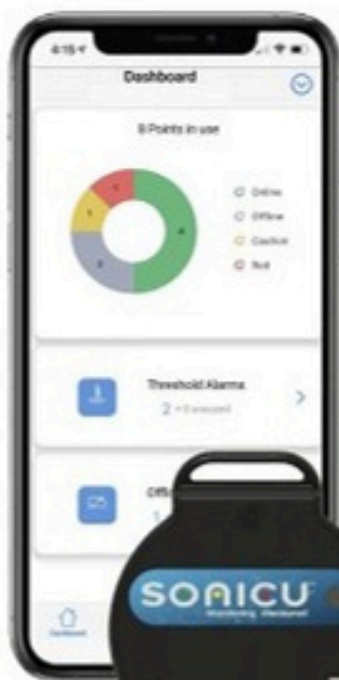
The Leader In Monitoring

## What do school budgets and USDA regulations have in common? They're both getting tighter.

Nutrition guidelines expect more from schools today, and funding has reached an all-time low.

If you're losing sleep, worrying about your district's limited food supply, it's time to upgrade how you monitor your kitchens.

Sonicu is a budget-friendly solution built to meet the latest health and safety requirements, protect your students, and help make the most of what you have.



### Food Safety & Preventive Maintenance

Customizable alarms prevent food loss and illness, and could even be the first sign of bigger problems, like a power outage.



### Regulatory Compliance

With 24/7 automated data logging, you'll never miss a reading again. Data reports are sent via email on-demand or on a set schedule.



### District-Wide Operations

Access data history and reports for any location at any time from your PC, tablet, or smartphone.

**Don't let anything go to waste.**

**BOOK A FREE DEMO**

# The Power of 3 Daily Servings of Dairy Foods

Dairy foods have been recommended in science-based nutrition guidance for 40+ years. That’s because milk, cheese and yogurt offer so many nutrients and health benefits. The recommended 3 servings of dairy foods per day help support nutrition security and optimal wellness across cultures and generations.



Dairy food options provide **affordable, accessible and culturally acceptable** choices to meet a spectrum of needs.

## 3 SERVINGS Support Nutrition Security for All

People can meet the recommendation for 3 daily servings of dairy foods for under two dollars a day.\* Dairy milk – including lactose-free dairy milk – provides 13 essential nutrients in one reliable, affordable package.<sup>1</sup> Lactose-free dairy milk and lower lactose, fermented dairy foods, like nutrient-rich yogurt, kefir and cheese offer culturally acceptable choices.

|            |           |             |
|------------|-----------|-------------|
| Protein    | Zinc      | Vitamin B2  |
| Calcium    | Selenium  | Vitamin B3  |
| Phosphorus | Iodine    | Vitamin B5  |
| Potassium  | Vitamin A | Vitamin B12 |
|            | Vitamin D |             |



DYK? Lactose-free dairy milk is real milk just without the lactose. It provides the same **13 essential nutrients** as regular milk.

## 3 SERVINGS Deliver Unparalleled Nutrition

Dairy foods’ unique package of nutrients is difficult to duplicate with other food groups or plant-based alternatives. With the exception of calcium and vitamins A and D, non-dairy drinks typically don’t come close to matching the nutrition found in dairy milk.<sup>2</sup>



Dairy foods help support **healthy brains, bones and bodies** throughout the life span.

## 3 SERVINGS Help Fuel a Lifetime of Healthy Living

From nourishing childhood to healthy aging, meeting the daily dairy food recommendation, as a part of a healthy diet, benefits health and wellness. Evidence suggests consumption of dairy foods fuels growth and development in childhood and adolescence and may reduce the risk of diet-related chronic diseases like cardiovascular disease, stroke and type 2 diabetes among adults.<sup>3-8</sup>

Learn more about dairy foods’ nutrition, science-backed benefits and more [at USDairy.com](https://usdairy.com) or contact Matti Coffey, MDA, RD, LD at [mcoffey@thedairyalliance.com](mailto:mcoffey@thedairyalliance.com) or 606.260.3722.

Three servings of dairy foods for generational health are supported by:



References:

1. 13 Ways Milk Can Help Your Body. National Dairy Council. Available at: [https://www.usdairy.com/getmedia/7e31a25d-4da2-4967-82fc-9e51ee7e5326/ndc\\_milk\\_handout\\_2024.pdf](https://www.usdairy.com/getmedia/7e31a25d-4da2-4967-82fc-9e51ee7e5326/ndc_milk_handout_2024.pdf) 2. National Dairy Council. What’s in your glass? USDairy.com. January 2024. <https://www.usdairy.com/news-articles/whats-in-your-glass>. 3. U.S. Department of Agriculture and U.S. Department of Health and Human Services. Dietary guidelines for Americans 2020-2025. 9th Edition. Available at: <https://www.dietaryguidelines.gov>. 4. U.S. Department of Agriculture. Scientific Report of the 2020 Dietary Guidelines Advisory Committee: Advisory Report to the Secretary of Agriculture and the Secretary of Health and Human Services. Available at: <https://doi.org/10.52570/DGAC2020>. 5. AAP. Recommended Drinks for Children Age 5 & Younger. <https://www.healthychildren.org/English/healthy-living/nutrition/Pages/recommended-drinks-for-young-children-ages-0-5.aspx>. 6. Kang K, Sotunde OF, Weiler HA. Effects of Milk and Milk-Product Consumption on Growth among Children and Adolescents Aged 6-18 Years: A Meta-Analysis of Randomized Controlled Trials. *Adv Nutr.* 2019 Mar 1;10(2):250-261. doi: 10.1093/advances/nmy081. 7. Bhavadharini B, et al. Association of dairy consumption with metabolic syndrome, hypertension and diabetes in 147,812 individuals from 21 countries. *BMJ Open Diabetes Res Care.* 2020 Apr;8(1):e000826. doi: 10.1136/bmjdr-2019-000826. 8. Chen Z, Ahmed M, Ha V, et al. Dairy Product Consumption and Cardiovascular Health: A Systematic Review and Meta-analysis of Prospective Cohort Studies. *Adv Nutr.* 2022;13(2):439-454. doi:10.1093/advances/nmab118.



K-12

## Serving Your Mission

**From tasty products to marketing resources to culinary inspiration, we are dedicated to helping you enhance your nutrition program and serve your mission of feeding the future!**

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## Who We Are

At Zink Foodservice, we understand that healthcare facilities require specialized attention. That's why we've assembled our RAM (Regional Account Manager) Team, a dedicated group of professionals with an extensive background in healthcare and education.

## What Sets Us Apart

Unlike traditional sales teams, our RAM Team focuses directly on you, the end-user. We're not just brand representatives; we're your local support system, attuned to the unique challenges of education & healthcare facilities.

## Why Choose Us?

Zink Foodservice proudly represents over 70 premium manufacturers, serving as their dedicated branch sales office. Fully sponsored by our manufacturing partners, we serve as a cost-free resource for the end-user community.

## Services We Offer

- Access to our 9 culinary centers for menu development and product testing
- Dish Room & Kitchen Equipment analysis
- Ventilation Assessments & Filtration analysis to prepare for capital budgeting

## Proactive Support

We don't just disappear after the sale. Our team is committed to ongoing support, including:

- Continuing Education Training
- Product Demos
- Equipment Training
- Menu Changes



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# EZ JAMMERS

WITH WOWBUTTER



| IW Item Code | Description                                      | Meal Pattern                      | Pack Size |
|--------------|--|-----------------------------------|-----------|
| 607          | EZ Jammer Wowbutter & Grape Jelly   Crustless    | 1 grain & 1 meat/meat alternative | 72/2.4oz  |
| 608          | EZ Jammer Wowbutter & Grape Jelly   Crust        | 2 grain & 2 meat/meat alternative | 40/4.6 oz |
| 609          | EZ Jammer Wowbutter & Strawberry Jam   Crustless | 1 grain & 1 meat/meat alternative | 72/2.4oz  |
| 600          | EZ Jammer Wowbutter & Strawberry Jam   Crust     | 2 grain & 2 meat/meat alternative | 40/4.6 oz |

### The verdict is in:

7 out of 10 kids choose nut-free EZ Jammers sandwiches over the competition.



# TASTY STUFFS Calzones



| IW Item Code | Bulk Item Code | Description                        | Meal Pattern                      | Pack Size |
|--------------|----------------|------------------------------------|-----------------------------------|-----------|
| 861          | 831            | Cheeseburger Calzone               | 2 grain & 2 meat/meat alternative | 48/5 oz.  |
| 827          | 816            | Cheese Calzone                     | 2 grain & 2 meat/meat alternative | 48/5 oz.  |
| 829          | 813            | Pepperoni Calzone*                 | 2 grain & 2 meat/meat alternative | 48/5 oz.  |
| 825          | 814            | Turkey Pepperoni Calzone           | 2 grain & 2 meat/meat alternative | 48/5 oz.  |
| 830          | 860            | Chicken Enchilada Empanada Calzone | 2 grain & 2 meat/meat alternative | 48/5 oz.  |
| 838          | 868            | Beef Enchilada Empanada Calzone    | 2 grain & 2 meat/meat alternative | 48/5 oz.  |
| 832          | 862            | Buffalo Style Chicken Calzone      | 2 grain & 2 meat/meat alternative | 48/5 oz.  |



# TASTY STUFFS Pockets



| IW Item Code | Bulk Item Code | Description                          | Meal Pattern                        | Pack Size |
|--------------|----------------|--------------------------------------|-------------------------------------|-----------|
| 852          | 842            | Bacon Breakfast Pocket*              | 1.5 grain & 1 meat/meat alternative | 60/3 oz.  |
| 853          | 843            | Turkey Sausage Breakfast Pocket      | 1.5 grain & 1 meat/meat alternative | 60/3 oz.  |
| 856          | 846            | Country Breakfast Pocket*            | 1.5 grain & 1 meat/meat alternative | 60/3 oz.  |
| 855          | 845            | Sunrise Breakfast Pocket             | 1.5 grain & 1 meat/meat alternative | 60/3 oz.  |
| 828          | 815            | Country Breakfast Pocket*            | 2 grain & 2 meat/meat alternative   | 48/5 oz.  |
| 826          | 823            | Sunrise Breakfast Pocket             | 2 grain & 2 meat/meat alternative   | 48/5 oz.  |
| 859          | 849            | Turkey Chorizo, Egg & Cheese Pocket  | 1.5 grain & 1 meat/meat alternative | 60/3 oz.  |
| 837          | 836            | Spicy Cheddar & Egg Breakfast Pocket | 1.5 grain & 1 meat/meat alternative | 60/3 oz.  |



# TASTY STUFFS cheesy pockets

| IW Item Code | Bulk Item Code | Description            | Meal Pattern                        | Pack Size |
|--------------|----------------|------------------------|-------------------------------------|-----------|
| 870          | 869            | Original Cheesy Pocket | 1.5 grain & 1 meat/meat alternative | 60/3 oz.  |
| 873          | 872            | Spicy Cheesy Pocket    | 1.5 grain & 1 meat/meat alternative | 60/3 oz.  |



# TASTY STUFFS biscuit pockets

| IW Item Code | Bulk Item Code | Description                   | Meal Pattern                         | Pack Size |
|--------------|----------------|-------------------------------|--------------------------------------|-----------|
| 420          | 410            | Turkey Sausage Biscuit Pocket | 1.25 grain & 1 meat/meat alternative | 60/3 oz.  |
| 421          | 411            | Bacon Biscuit Pocket*         | 1.25 grain & 1 meat/meat alternative | 60/3 oz.  |
| 422          | 412            | Sausage Biscuit Pocket*       | 1.25 grain & 1 meat/meat alternative | 60/3 oz.  |



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#### ONE PART



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Butterball is America's favorite turkey brand\* and has been a part of family celebrations for over 60 years.

#### ONE PART



#### Value

Our commodity processing program helps you maximize your entitlement dollars.

#### ONE PART



#### Inspiration

Delicious recipes, handy meal guides and industry trends help you stay ahead of the curve and drive student participation.

#### ONE PART



#### Care

Our animal care and well-being program is certified humane by the American Humane Association.



\*Source: Q4 2022 Consumer Brand Study Report

# BUTTERBALL



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**3 Great Reasons to Choose Us**

**1 Emergency Repairs**

Take advantage of our Same Day Repair Service to limit equipment downtime...even after regular business hours. We're ready to get the job done quickly with access to over 5 million OEM parts from more than 500 equipment manufacturers.

**2 Installation Services**

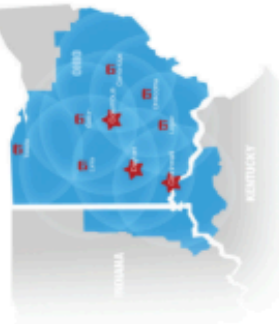
Our certified technicians have served the Ohio region for over 50 years installing commercial kitchen equipment. When you choose CPS for your kitchen installations, you can be confident the equipment will be delivered properly and installed to meet every manufacturer's requirement.

**3 Proactive Maintenance**

80-90% of repairs are needed because there was no proactive maintenance program. We'll help you create a plan that can extend the life of equipment and reduce future repair costs.

**Who We Serve**

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# K-12 REGULATION READY

CEREALS THAT MEET THE USDA SY 2025-2026  
PRODUCT-BASED STANDARDS FOR ADDED SUGARS

## PRODUCT STANDARDS FOR ADDED SUGARS



CEREAL: NO MORE THAN 6G ADDED SUGARS PER OZ



### NEW RENOVATED CEREALS COMING JULY 2025

- 100-16000-31873-0 APPLE CINNAMON CHEERIOS™ 25% LESS SUGAR\* BOWLPAK
  - 100-16000-11943-4 GOLDEN GRAHAMS™ 25% LESS SUGAR\* BOWLPAK
  - 100-16000-11768-3 FROSTED CORN FLAKES™ BOWLPAK
- NO CHANGES TO UPC. WILL CONTAIN NO MORE THAN 6G ADDED SUGAR PER OZ.

### NEW INNOVATED GRANOLA COMING JULY 2025

- 100-16000-23132-7 NATURE VALLEY™ CINNAMON GRANOLA 25% LESS SUGAR\* BULKPAK
- WILL CONTAIN NO MORE THAN 6G ADDED SUGARS PER OZ.

| UPC                | PRODUCT DESCRIPTION                                   | DISTRIBUTOR CODE | OZ EQ GRAIN | ADDED SUGARS (G) | GLUTEN FREE | NO/ NO* | CACFP ELIGIBLE |
|--------------------|---|------------------|-------------|------------------|-------------|---------|----------------|
| <b>CEREAL CIPS</b> |   |                  |             |                  |             |         |                |
| 100-16000-22489-3  | 25% Less Sugar* Lucky Charms™ 2 oz. Eq Grain          |                  | 2           | 12               | X           |         | X              |
| 100-16000-14885-4  | 25% Less Sugar* Cocoa Puffs™ 2 oz. Eq Grain           |                  | 2           | 12               |             | X       | X              |
| 100-16000-19567-4  | 25% Less Sugar* Trix™ 2 oz. Eq Grain                  |                  | 2           | 12               |             |         | X              |
| 100-16000-14886-1  | 25% Less Sugar* Cinnamon Toast Crunch™ 2 oz. Eq Grain |                  | 2           | 11               |             | X       | X              |
| 100-16000-17252-0  | Blueberry Chex™ Cereal 2 oz. Eq Grain                 |                  | 2           | 12               | X           | X       | X              |
| 100-16000-14883-0  | Cinnamon Chex™ 2 oz. Eq Grain                         |                  | 2           | 12               | X           | X       | X              |
| 100-16000-18448-7  | Honey Cheerios™ 2 oz. Eq Grain                        |                  | 2           | 12               | X           | X       | X              |
| <b>BOWLPAK</b>     |   |                  |             |                  |             |         |                |
| 100-16000-22488-6  | 25% Less Sugar* Lucky Charms™ Bowlpak                 |                  | 1           | 6                | X           |         | X              |
| 100-16000-31898-2  | 25% Less Sugar* Cocoa Puffs™ Bowlpak                  |                  | 1           | 6                |             | X       | X              |
| 100-16000-31922-3  | 25% Less Sugar* Trix™ Bowlpak                         |                  | 1           | 6                |             |         | X              |
| 100-16000-29444-5  | 25% Less Sugar* Cinnamon Toast Crunch™ Bowlpak        |                  | 1           | 6                |             | X       | X              |
| 100-16000-18446-3  | Blueberry Chex™ Bowlpak                               |                  | 1           | 6                | X           | X       | X              |
| 100-16000-33213-3  | Corn Chex™ Bowlpak                                    |                  | 1           | 3                | X           | X       | X              |
| 100-16000-19568-7  | Country Corn Flakes™                                  |                  | 0.5         | 1                | X           | X       | X              |
| 100-16000-18447-0  | Honey Cheerios™ Bowlpak                               |                  | 1           | 6                | X           | X       | X              |
| 100-16000-32263-6  | Multigrain Cheerios® Bowlpak                          |                  | 1           | 6                | X           |         | X              |
| 100-16000-1942-7   | Kix™ Bowlpak  |                  | 0.5         | 2                |             | X       | X              |
| 100-16000-31921-6  | Rice Chex™ Bowlpak                                    |                  | 1           | 2                | X           | X       | X              |
| 100-16000-38387-3  | Cinnamon Chex™ Bowlpak                                |                  | 1           | 6                | X           | X       | X              |
| 100-16000-32262-9  | Cheerios™ Bowlpak                                     |                  | 1           | 1                | X           | X       | X              |
| 100-16000-12392-9  | Total™ Raisin Bran Bowlpak†                           |                  | 1           | 7                |             | X       | X              |
| <b>BULK CEREAL</b> |   |                  |             |                  |             |         |                |
| 100-16000-19777-9  | Cheerios™ Cereal Bulkpak                              |                  | 1.25        | 1                | X           | X       | X              |
| 100-16000-13326-3  | Corn Chex™ Cereal Bulkpak                             |                  | 1.25        | 4                | X           | X       | X              |
| 100-16000-21113-8  | Honey Cheerios™ Cereal Bulkpak                        |                  | 1.5         | 9                | X           | X       | X              |
| 100-16000-11965-6  | Kix™ Cereal Bulkpak                                   |                  | 1.25        | 4                |             | X       | X              |
| 100-16000-13325-6  | Rice Chex™ Cereal Bulkpak                             |                  | 1.5         | 3                | X           | X       | X              |
| 100-16000-11663-1  | Total™ Raisin Bran Cereal Bulkpak†                    |                  | 2.25        | 15               |             | X       | X              |

### NEW RENOVATED AND INNOVATED CEREAL COMING IN JULY 2025

| UPC               | PRODUCT DESCRIPTION  | DISTRIBUTOR CODE | OZ EQ GRAIN | ADDED SUGARS (G) | GLUTEN FREE | NO/ NO* | CACFP ELIGIBLE |
|-------------------|--|------------------|-------------|------------------|-------------|---------|----------------|
| 100-16000-31879-0 | Apple Cinnamon Cheerios™ 25% Less Sugar* Bowlpak               |                  | 1           | 6                | X           | X       | X              |
| 100-16000-11943-4 | Golden Grahams™ 25% Less Sugar* Bowlpak                        |                  | 1           | 6                |             | X       | X              |
| 100-16000-11768-3 | Frosted Corn Flakes™ Bowlpak                                   |                  | 1           | 6                |             | X       | X              |
| 100-16000-23132-7 | Nature Valley™ Cinnamon Granola Cereal 25% Less Sugar* Bulkpak |                  | 1           | 4                |             | X       | X              |

**PRODUCT-BASED STANDARDS FOR ADDED SUGARS DO NOT APPLY TO CEREAL BARS, OR ANY CATEGORIES OUTSIDE OF CEREAL, YOGURT, & MILK. SEE OUR K-12 PRODUCT GUIDE FOR OUR FULL PORTFOLIO OF REGULATION-READY PRODUCTS!**

\*25% Less Sugar\* Lucky Charms™ compared to Original Lucky Charms™. No reduction in calories. Sugar content has been reduced from 12g to 9g per serving (per 1 oz.). 25% Less Sugar\* Cocoa Puffs™ compared to Original Cocoa Puffs™. No reduction in calories. Sugar content has been reduced from 12g to 9g per serving (per 1 oz.). 25% Less Sugar\* Trix™ compared to Original Trix™. No reduction in calories. Sugar content has been reduced from 12g to 9g per serving (per 1 oz.). 25% Less Sugar\* Cinnamon Toast Crunch™ compared to Original Cinnamon Toast Crunch™. No reduction in calories. Sugar content has been reduced from 11g to 9g per serving (per 1 oz.). 25% Less Sugar\* Apple Cinnamon Cheerios™ compared to original Apple Cinnamon Cheerios™. No reduction in calories. Sugar content has been reduced from 9g to 6g per serving (per 1 oz.). 25% Less Sugar\* Golden Grahams™ compared to original Golden Grahams™. No reduction in calories. Sugar content has been reduced from 9g to 6g per serving (per 1 oz.). 25% Less Sugar\* Frosted Corn Flakes™ compared to original Frosted Corn Flakes™. No reduction in calories. Sugar content has been reduced from 9g to 6g per serving (per 1 oz.). 25% Less Sugar\* Nature Valley™ Cinnamon Granola Cereal compared to Nature Valley™ Protein桂桂 & Honey Granola. No reduction in calories. Sugar content has been reduced from 15g to 4g per 1/2 cup serving.

†No artificial flavors and no colors from artificial sources. This product meets the new CACFP added sugar limits which will be effective October 1, 2025. CACFP total sugar limits remain in place until that time. With state agency approval, CACFP operators may implement the added sugar limits early.

\*Total food solids (as eq) added sugar-free grains.



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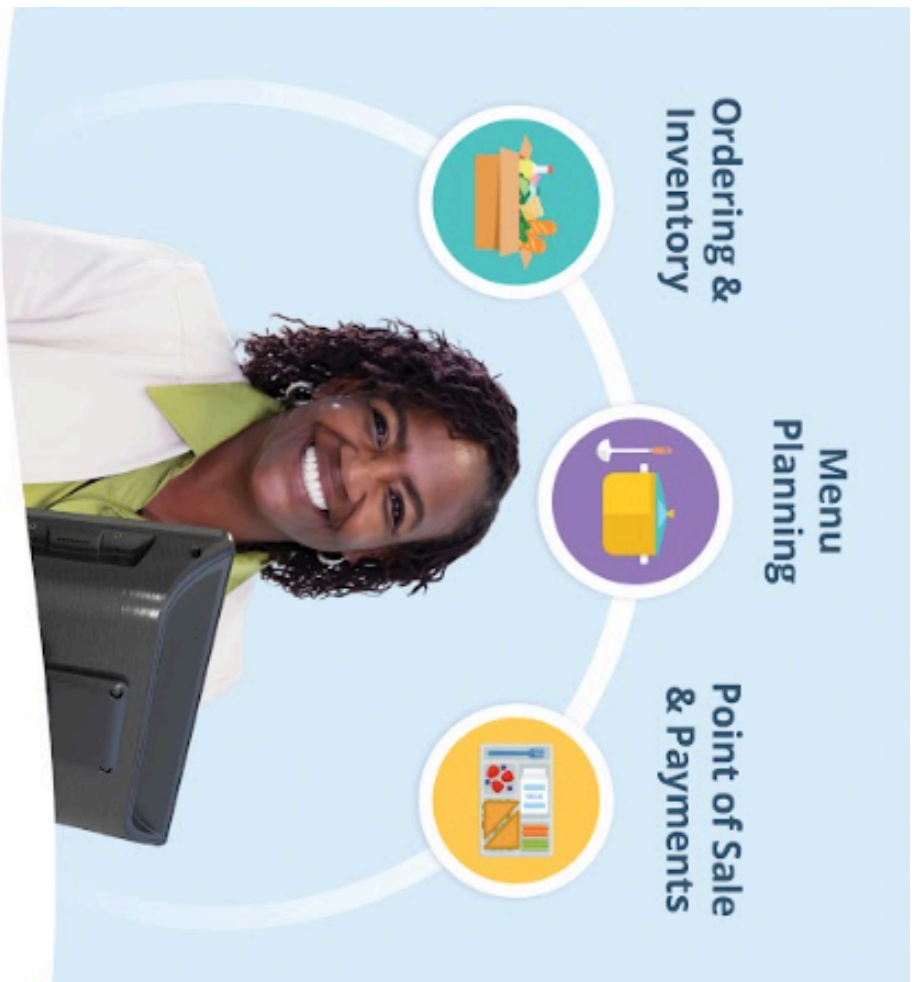
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**K-12**

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**OR NEW! BUFFALO WILD WINGS** (2.2oz/6.25oz)

| ITEM #      | DESCRIPTION   | NET WT.      | UNIT PRICE      |
|-------------|---|--------------|-----------------|
| 20100-12425 | Cheez-It® Crackers Made with 88% Whole Grain in Cheddar, From The Oven            | 2.2oz/6.25oz | 19¢/lb. (1.5oz) |
| 21000-12425 | Cheez-It® Crackers Made with 88% Whole Grain in Buffalo Wild Wings, From The Oven | 2.2oz/6.25oz | 19¢/lb. (1.5oz) |

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Chocolate Froyo

| Item #      | Product Description   | Case       |
|-------------|---|------------|
| 20100-12735 | Kellogg's® Scooby-Doo® Baked Graham Cracker Snacks, Chocolate Froyo | 20ct/1.5lb |

For more information, contact your Yellanova Sales Representative or visit [KellanovaAwayFromHome.com](http://KellanovaAwayFromHome.com)

1. Data supplied by Kantar Worldpanel. 2. Source: Kantar Worldpanel. 3. Data supplied by Kantar Worldpanel. 4. Data supplied by Kantar Worldpanel. 5. Data supplied by Kantar Worldpanel. 6. Data supplied by Kantar Worldpanel.

**Yellanova**  
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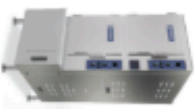
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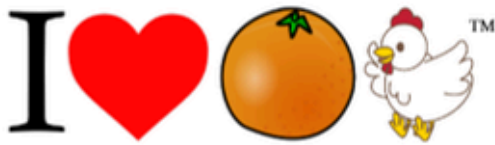


# Thank you, Kentucky!

Contact us:

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